



KIM FLYNN

PLAY **BIG**. PLAY **BOLD**.

SPEAKER, TRAINER & BUSINESS CONSULTANT FOR WOMEN

“I loved Kim’s presentation! I love how interactive she was with the audience and **I got content and education** with things I can apply today. It is clear listening to her speak that she is truly inspired and living her passion. When she is speaking it puts me in tune with what my passion is and how to connect that to my business.”
—Marie Roberts

“Love, love, **love the passion and permission to play big**. I would recommend Kim to any business owner who wants to get real training on how to do big things.”
—Wesley Rohm

“Kim was different from the other speakers because **she walked us through the steps of growing our business** right then, during the presentation. I go to a lot of trainings, and get a lot of great ideas, but a lot of them I never get around to implementing. Kim made us do it during her presentation. It was great!”
—Ashley Smith



passionate. powerful. intelligent. *leader.*

“It is time for women to stand up and stop believing the greatest lie that has ever been told; that women are not powerful. We have a different kind of power—a power that comes from listening to our intuition. When we follow that, and couple that with real business skills and training, your business can’t help but thrive. It is time to give ourselves permission to play BIG in business.”

Kim Flynn:

- : **founded five businesses**, all in service industries of health and fitness, women’s services, education, and real estate.
- : **sold her largest business** that employed 30 people and worked with 150 clients per week
- : believes her **purpose in life** is to **lead women** to connect to God and fulfill their potential.
- : **runs monthly business intensives** in one of her favorite places: her cabin retreat in Bear Lake, Utah
- : has four kids, age two to 11, and **is married to her best friend.**
- : **speaks with Vanguard**, a speaking agency with 22 international speakers including Stedman Graham and Stephen R. Covey
- : has hosted business **trainings online with thousands of women** from countries from England to Uzbekistan.
- : is **president of the Utah Business Experts**, a weekly training and networking group.
- : prides herself on building the **best behind-the-scenes team** in the industry.
- : clients have been featured on the Oprah Winfrey Show, the OWN network, and the TLC network
- : has been called “intuitive,” “authentic,” **“the perfect blend of assertive feminine energy,”** “ahead of her time,” and “a brilliant leader for women.”

“Systems, marketing, marriage, and purpose—she doesn’t leave anything out of the mix.”

—Elizabeth Tyner

presentations

KIM FLYNN is a permission slip for female entrepreneurs to play big in business. Her no-nonsense, engaging style inspires women to explode their business and live to their potential.

:: Balance In Business

For business owners, the responsibility of keeping the business operating on all cylinders rests squarely on our shoulders. For those of us with families, we have an equal (and perhaps greater) responsibility on the home front. We yearn for balance in the business and harmony in the family. It is possible! To live a balanced life we must address the needs of our spirit, ourselves, our family members and business, and the elements that cause each to continuously grow and develop.

In this presentation, participants will learn:

- : The mindset that gives you the permission to play big in business
- : The perspective providing permission to concurrently play big with your family
- : Seven principles of alignment that allow you to achieve balance, harmony and success.

:: Men & Women in Business—

How working with each other's strengths helps your bottom line

Since women entered the 'out of the house' workforce, we have learned a lot about what to do or not to do with gender differences and communication. However, what requires highlighting are the benefits of men working with women and vice versa, and how the impact of positive relationships will impact your bottom line—personally and professionally. There are some considerations and challenges to address, and in some cases, you will need to make concessions and join the proverbial Boy's Club or Girl's Club (yes, we have one too).



In this presentation, participants learn:

- : Why working with men helps women
- : Why working with women helps men
- : Top 5 mistakes that women make when playing in business with men
- : Top 5 mistakes that men make when playing with women
- : How to join the Boy's or Girl's club and the value of doing so

:: Playing Bold in Business

What does playing bold in business mean? It means applying your knowledge, your time, and your energy into one tight focus. It means setting goals and ensuring your day-to-day activities are in alignment with the bigger picture. And it means you have the support structure in place to carry your business. Playing bold in business means you are owning your role as CEO

In this presentation, participants learn:

- : How to laser-focus their energy into one tight niche
- : How to align your daily task list with your overarching goals
- : The difference between critical support and limiting support
- : How to own your role as CEO

To book Kim for a keynote presentation, please contact **Elizabeth Roberts**: 801.995.1296
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workshops

KIM FLYNN teaches entrepreneurs who are established in business how to systematize and structure their workload so they can stop wasting time & money, and grow their business to its potential.

:: Design Your Business to Run Itself

Are you working too many hours and getting nowhere fast? This question is answered by a resounding yes by most small business owners. Instead of working harder, Kim Flynn teaches entrepreneurs to structure smarter. In this workshop-style class, she leads students through the process of breaking down a business into 5 focus areas. It is only after the business is organized that entrepreneurs can hire out the pieces with success. She teaches entrepreneurs to stand in their power as CEO of their business, and illustrates why the role of leadership can never be hired out.

In this workshop, participants learn:

- : How to organize your business into 5 key areas
- : How to break down your task list into bite-sized chunks
- : How to strategically hire out everything in your business except leadership
- : What to do when you can't afford to hire out

:: Build Your Marketing Funnel

Only 40% of business owners are making money. The majority 60% are either breaking even or losing money. What sets apart profitable business owners from the rest of the pack? Marketing. In this presentation, Kim leads business owners through a step-by-step process of building their marketing funnel.

In this workshop, participants learn:

- : How to build your on-line list through a freemium



- : How to build off-line connections through a freemium
- : How to create a buyer's lead
- : How to tier out your products and serve a broader client base
- : How to create a high-end product to make more money

:: Life is too short for a long to-do list

Most business owners spend most of their time doing mostly unproductive things. Entrepreneurs unfortunately spend time doing tasks that keep themselves busy instead of doing the tasks that will keep them profitable. In this workshop style presentation, participants go through the process of listing their weekly tasks, and will then determine where each task fits in the Money Quadrant System. It is surprising how busy we are being completely unproductive!

In this workshop, participants learn:

- : What they are doing that makes them money now
- : What they are doing that makes them money later
- : What they must do to keep their business running
- :: What they do to feel productive
- : How to eliminate time wasters
- : How to systematize your daily tasks and weekly projects

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Kim Flynn Consulting | kimflynn.com



Kim Flynn is passionate about playing big in small business. She is a speaker, trainer, and workshop leader for small business owners. She has four kids, is the founder of five businesses, and the creator of the Plug & Play Business System. Kim teaches entrepreneurs how to systematize, structure, and focus their work so they can explode their business results and live to their potential.

Kim is currently the CEO and founder Kim Flynn Consulting and Harper Crown Publishing. Kim was recruited to join Vanguard as one of their 22 international keynote speakers, which include Stedman Graham and Stephen R. Covey. She also leads workshops, events, and seminars for entrepreneurs and corporations, and provides individual training through coaching and coaching products.

Kim was inducted into the Top 40 under 40, and featured in Business Q Magazine as well as various other magazines and radio programs. She is President of Utah Business Experts and voted Woman of the Year by the Telios Group. Her clients have been featured on Oprah, on the OWN network, and the TLC network. She is a philanthropist, donating 100% of profits from Utah Business Experts membership service to local and international charities.

Contact Elizabeth Roberts to explore how you can add Kim's authentic energy to your event. We'll work together to tailor a meaningful, content-packed session for your audience.

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